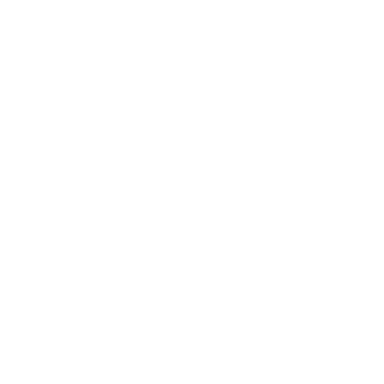
**VISHAL FERWANI**

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| M: (+91) 81289 70365  E-Mail: vishalferwani@gmail.com  Skype ID: vishal.ferwani  Languages: English, Hindi, Sindhi, Gujarati | Certified CSM® by Scrum Alliance  Certified Project Management by IIM Rohtak  5 Years Plus Experience |

PROFILE



WORK EXPERIENCE

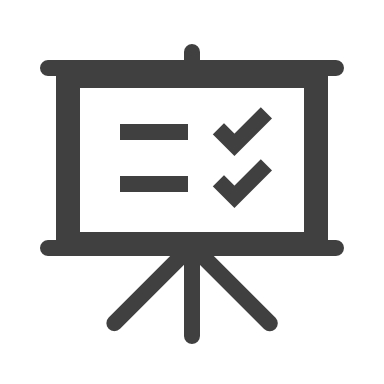


|  |  |
| --- | --- |
| **Nov ’17 –**  **Jun ‘21**  (3 Years 8 Months) | **Deputy Manager (Purchase | Program Management)** *with* ***MG Motor India Pvt. Ltd.*** *reporting to Senior Manager Purchase Program Management*   * Engaging Vehicle Purchasing Project Program operational activities with Purchase, Project, Engineering, Finance, Supplier Quality, Quality and Supply Chain teams. * Managing Vehicle Development Build phases with Material sourcing plans of Projects for Purchase * Executing the project timelines, quality and cost deliverables for the new sourcing requirements from Product Engineering, Project Management, After Sales, and Marketing team * Reporting the sourcing updates, risks and upcoming sourcing scenario to the Senior Management * Handling the Project Budget for Purchase and reporting it to Project Management and Finance team * Managing the Engineering Changes requirement for cost approvals, and implementation with Change Management and Break pointing team * Maintaining the vehicle cost impact against Engineering Changes for Project and reporting to Finance and Project Management Team * Hosting Board meeting of Senior Management for reporting and approvals on sourcing requirements * Managing New Vendor registration on SAP with Finance team * Managing the Purchase Vendor contracts on Contract Management System and engaging stakeholders with Legal Team for approvals |
| **Nov ’16 –**  **Nov ‘17**  (1 Year) | **Project Trainee (Bids | Procurement)** *with* ***Bombardier Transportation India Pvt. Ltd.*** *reporting to Asia Pacific Senior Bid Manager*   * Coordinating the Bid Manager in assisting & handling bidding teams for activities pertaining to Indian Railways’ & Indian Metro trains’ tenders * Assisting Bid Manager for realizing the costing associated with Procurement of Goods against the engineering bill of material * Working with individual buyers in supplier localization, cost estimation, benchmarking and risk assessment of the techno-commercial offers for the Bid/Project specific Railway items * Assisting & coordinating with internal Procurement and Engineering teams in synchronizing & executing tasks during bid phases viz. Techno-Commercial quotes & contract documents * Assisting procurement team in Supplier handling and communications viz. meetings, workshops, technical & commercial offers, schedules, negotiations, legal agreements |
| **Jun ’16 –**  **Nov ‘16**  (6 Months) | **Sales Trainee** *with* ***ITC Ltd*** *reporting to Area Manager*   * Handling channel sales activities and strategies by Distributor and Salesman at the retail outlets for commodities - confectionery, cigarettes, food and personal care products at the ITC distribution point in Gujarat * Developing local market with Area Manager for the retail outlets through discounts, merchandising |
| **May ’15 –**  **Jul ‘15**  (3 Months) | **Project Intern** *with* ***Tata Consultancy Services Ltd*** *reporting to Program Manager*   * Comparative analysis of TCS Case Management & File Tracking system offerings with leading competitors |

I am a project management enthusiast, ambitious to handle techno-commercial activities in the agile corporate-world. My latest Role is with Morris Garages as Deputy Manager in Purchase Program.

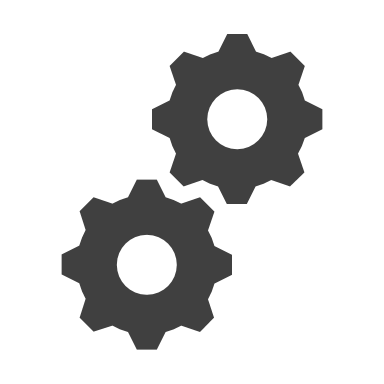
My career objective is to be part of team where I update, learn & utilize my skills and be among the people who are reliable in developing & executing project strategies, who are capable in negotiations, client dealings and possess expertise in handling business stakeholders.

PROJECTS



* MG Hector, MG Gloster, MG ZS and MG eZS with **Morris Garages**
* Indian Railways Kanchrapara EMU Bid with **Bombardier**

SKILLS



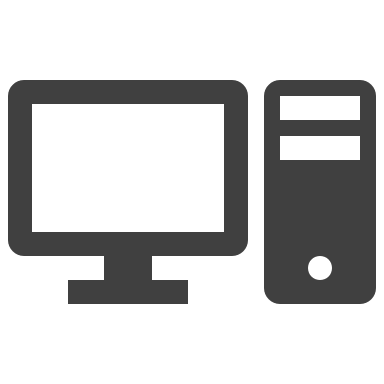
Scrum Master

Project Management

Procurement

Scaled Agile Framework (SAFe)

SOFTWARES



Microsoft Office (Word, Excel, Powerpoint)

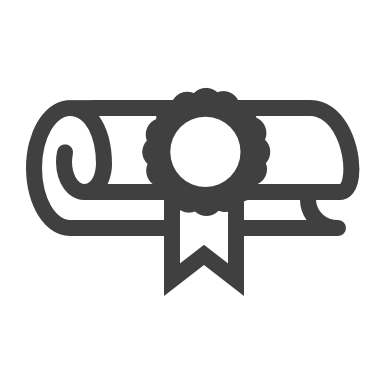
SAP

Microsoft Project, JIRA, Confluence

Contract Management System

Sharepoint Applications

CERTIFICATES



**Management**

* Certified Scrum Master by Scrum Alliance (2021)
* Project Management Executive by IIM Rohtak (2018)
* Project Management Professional by PMI (under progress)

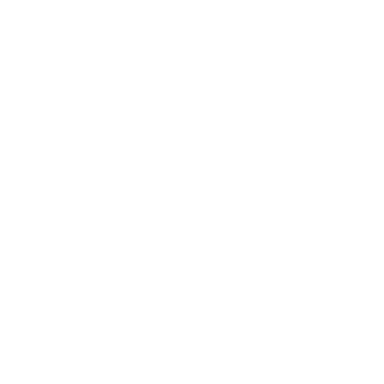
**Communication**

* Dale Carnegie Present with Impact (2020)
* Strictly Business: Dale Carnegie Immersion Seminar (2019)
* Merit in “Soft Skills” by IIM-C Carpe Diem 2K15-16 (2015)

**Engineering**

* Certified in Industrial Automation (Sofcon Pvt. Ltd. 2014)
* Micro-Controllers (ITI 2012, 2013)
* Telecom (BSNL 2013)

EDUCATION



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| --- | --- |
| **2018** | **Executive Project Management**  from **Indian Institute of Management, Rohtak (IIM-Rohtak)** |
| **2014 –**  **2016** | **Master of Business Administration - Marketing**  from **Faculty of Management Studies, The Maharaja Sayajirao University of Baroda (FMS, MSU- Vadodara)**  (aggregate 4.40/6, no backlogs) |
| **2010 –**  **2014** | **Bachelor of Technology – Electronics and Communication**  from **CHARUSAT, Changa**  (aggregate 7.66/10, no backlogs) |
| **2008, 2010** | **Higher Secondary & Secondary**  Gujarat State Higher Secondary Education Board  from **Utkarsh Vidhyalaya**  (with 75.20 % in HSC, 2010 & 83.54 % SSC, 2008) |

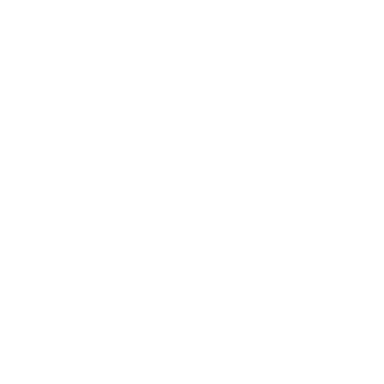
CONFERENCES



(under progress)

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MEMBERSHIP



**Project Management Affiliations**

* Scrum Alliance (Since Aug ’21)
* PMI (under progress)

**Management Students’ Forum, FMS Baroda – MSU**

* Joint General Secretary (Jan ‘15 – Aug ‘15)
* Placement Cell member (Aug ‘14 – Jan ‘15)